

## Organizational Culture and Corporate Performance: A Review

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**Abstract:** The study was to examine the relationship between organizational culture and corporate performance. It examines the way organizational culture influences corporate performance in companies. The study employs four elements of organizational culture mode (a) involvement (b) consistency (c) adaptability, and (d) mission. The establishment and upkeep of a successful organizational culture within the organization depends on the four components of the organizational culture model. The specific objective was to: evaluate the relationship between involvement and corporate performance and to assess the relationship between mission and corporate performance. The Denison model was used to examine the operational metrics for measuring organizational culture and corporate success. The research shows a statistically significant link between business performance and organizational culture. Additionally, engagement, adaptability, consistency, and mission impact the organization's non-financial performance. While training demonstrates the strongest association with organizational culture, involvement is the censorious aspect affecting how organizational culture affects corporate performance. This study concluded that lack of effective organizational culture is a primary cause of poor performance and productivity in the corporate organization. The relevance of an effective organizational culture must therefore be understood by company managers if they are to increase performance and productivity in the corporate setting. It was recommended among others that, there should be training for managers and employees on some principles that are important for effective performance. The conceptual underpinning for the investigation was provided by the Denison organizational culture model. The finding of the study included a well-defined mission that attribute to developing shared understanding between employees and managers and employee-focused leadership that contributed to motivating employees. The well-being of society through self-regulatory corporate social responsibility was one of the core corporate value findings. The finding single out in this study cloud have prospects for economic development in the local economy and may subscribe to social change with strategies business and improve the life standards of employees and the local community.

**Keywords:** Organizational culture, corporate performance, communication, involvement, mission.

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## INTRODUCTION

Corporate performance is the measure of how well an organization does its job. In other words, the company makes an effort to evaluate how effectively it accomplishes the relevant objectives. Corporate performance is an organization's capacity to generate results and reach its objectives by

efficiently utilizing the resources at its disposal (Wokoma, & Iheriohanma, 2010). When academics and professionals discuss an organization's goals and assess its performance in achieving them, they are essentially discussing the corporate performance. However, when discussing corporate performance, Kirby (2005) succinctly stated that

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'figuring out who stands tallest is far from straightforward; it depends upon which yardstick you use. Profit, sales, market expansion, and employment in a region can all be utilized as performance indicators for business firms. Students' test results may be used by schools. In their examination of the literature on corporate performance, Richard *et al.*, (2009) discovered that 207 different performance measures were applied across 213 articles that were published in the top management journals. A multidimensional conceptualization of organizational performance was developed by Richard *et al.*, (2009) to shed some light on the subject, costing three distinct areas: financial performance (profits, return on assets), product market performance (sales, sales growth, market share), and shareholder return (total shareholder return economic value added, dividends).

How well the organization fares with regards to its goal attainment is its corporate performance (Stoner *et al.*, 2006). Performance is a notion that applies to both inside and outside the organization's walls. Analysis of corporate performance, whether in the areas of finance, manufacturing, marketing, management, or overall operations, is crucial in business because the results of current decisions will be seen in future projections (Oparanma, 2010).

In many businesses, measuring corporate performance is a continuous, ongoing process. Executives are increasingly using business performance dashboards to monitor important performance measures like sales compared to targets, the amount of items on backorder, or the proportion of customer service inquiries that are addressed within a given time frame (Bartholomew 2005). The author suggests that dashboards when utilized throughout an organization for each employee will help to track progress towards goals to spot performance gaps and devise innovative strategies to get back on course. Ojo (2011) recognized fields such as industrial economics, strategic management, accounting, and finance as the source of empirical research on business performance. As a result, the evaluator's objective and the person conducting it appear to influence the focus in each instance. A company's capacity to achieve favorable results in terms of its level of productivity, profitability, rate of personnel turnover, and innovativeness is known as corporate performance.

Due to difficult business qualities, many business managers struggle to survive in a cutthroat worldwide market (Bolboli & Reiche, 2014). The difficulties include meeting the demands of various

stakeholders while also dealing with an increase in global pricing rivalry (Bolboli & Reiche, 2013). Managers in the corporate sector face greater difficulties in creating an effective organizational culture, which is crucial for enhancing output and performance (Kenny, 2012). Any firm must be profitable in order to continue operating, and business growth also depends on broadening the company's horizons (Erdofr, Hartmann- Wendels, Heinrichs & Matz, 2013). For business managers in a corporate group, establishing a successful culture within diversified enterprises has more hurdles than for managers in a single company (Lee & Gaur, 2013). According to Idris *et al.*, (2015), diversified business companies with weak cultural integration have a negative impact on both the value of shareholders and the corporate group's financial performance.

Corporate performance is severely hampered by the group's internal cultural differences (Weber & Tarba, 2012). Ineffective organizational culture is a major contributor to the corporate group's subpar performance and productivity (Eaton & Kilby, 2015). Business managers need to be aware of how crucial an effective organizational culture is if they want to boost output and performance inside their company (Viegas-Pires, 2013).

The norms that employees perceive and characterize as their work environments are included in organizational culture (Schneider *et al.*, 2013). These standards influence how members act and change to succeed in the organization. How an organization's members interact with one another and other stakeholders is referred to as its organizational culture (Simoneaux & Stroud, 2014).

One organization can be distinguished from others by its organizational culture, which consists of a set of values, beliefs, and behavior patterns (Ortega-Parre & Sastre-Castillo, 2013). Organizational cultures, according to King (2012), are a set of values that motivate individuals to make every choice and decision within a company. Corporate culture and organizational culture refer to the same underlying phenomenon, therefore business managers often use both terms interchangeably (Childress, 2013). A corporate culture to the same fundamental issue (Childress, 2013). Business managers use organizational culture to set their business apart from rivals (Weber & Tarba, 2012). Although Apple Inc., International Business Machines Corporation (IBM), and Hewlett-Packard Corporation (HP) operate in the same operating environment and use similar technologies, these businesses have distinct organizational cultures (Schein, 2010). Producing

simple, elegant, and inventive goods is part of the Apple culture (Toma & Marinescu, 2013).

The management of human resources within the company culture is a challenge for leaders (Peters & Waterman, 1982). According to Yirdaw (2014), organizational culture serves as the binding agent between the nonhuman and human resources in a company, fostering collaboration and top-notch performance. According to O'Connor and Byrne (2015), corporate leadership and governance have a favorable relationship with organizational culture. Many managers of firms are aware of how culture affects business performance (Unger, Rank & Gemunden, 2014). One of the top three richest businessmen in the world, Warren Buffet, reaffirmed the importance of company culture for success (Childress, 2013). Similarly, Howard Schultz, the company's creator, stated that organizational culture plays a crucial role in Starbucks' success (Flamholtz & Randle, 2012).

### **CONCEPTUAL FRAMEWORK**

The Denison (1990) organizational culture mode which includes four crucial elements: a(a) involvement, (b) Mission, (c) Adaptability and (d) Consistency (Childress, 2013) functioned as the study's main conceptual framework.

### **Objectives of the Study**

The purpose of the study was to investigate the connection between business performance and organizational culture. Although the goals were to:

1. Evaluate the relationship between involvement and corporate performance.
2. Assess the relation between mission and corporate performance.

### **CONCEPTUAL REVIEW**

#### **Concept of Organizational Culture**

Employee attitudes and behaviors must continue to be in line with the organization's culture in order to maintain employee engagement, according to Siddhanta and Roy (2010). Employees can influence an organization's culture in order to build or weaken its competitive advantage. According to Garber (2012), people like working for organizations with a good reputation, and this kind of culture needs to be supported since it makes employees feel proud and helps the organization's reputation, which raises engagement levels. Suharti and Suliyanto (2012) made the suggestion using the social exchange theory that a supportive culture in the workplace promotes employee engagement by accepting equitable remuneration and benefit arrangements. According to Smith, Pater, and Caldwell (2016), an organization's culture can increase employee engagement by giving them a sense of belonging. An essential component of any

organization is its organizational culture. The values or belief and behavior patterns represent the identity of an organization and play an essential role in shaping the behavior of employees. Organizational culture has been defined and perceived differently by many researchers. There is little agreement among practitioners regarding the meaning of this concept, the manner in which it is measured and observed, and their connection to organizational theories. Employee's attitude and high job satisfaction were major contributors to organizational culture (Chatman *et al.*, 2014).

Hogan and Coote (2014) implied that organizational culture is similar to human cultures in that both (a) have events that may cause disruptive change (b) identify with individuals in a group (c) enable a higher purpose and (d) develop individuals. Additionally, they noted that human and organizational cultures aim to improve the environment, which affects how people behave. The pattern of values, standards, beliefs, attitudes, and assumptions that, although they may not have been explicitly stated, determine how individuals behave and carry out tasks inside an organization is known as organizational culture. Value refers to what is believed to be important about how people and organization behave. Norms are the unwritten rules of behavior. According to this concept, organizational culture is focused on the subjective nature of business operations. Organizational commitment is described as an employee's desire to be a part of a company and their willingness to put forth extra effort for the benefit of the company (Sani, 2013). This dedication may influence attitudes and behaviors that promote corporate citizenship, job satisfaction, and the desire to work for the company long-term. According to Hogan and Coote (2014), organizational culture is a learned behavior that establishes internal rules for the organization and helps employees understand philosophies, practices, and assumptions. Campbell and Goritz (2013) defined organizational culture as a set of shared values that are specific to the organization and are shared by its members. Highly motivated and engaged employees can be promoted by a structured company culture. According to Mooreson, Aquinis, Waldman, and Siegel, organizational culture can foster a competitive workplace and ongoing progress (2013). Campbell and Goritz (2013) also identified common value system that is comprised of seven characteristics that are essential to organizational culture. It is important to recognize these qualities. Attention to detail, a focus on others, b a willingness to take risks, c creativity and innovation, d steadiness, and e aggression. In an effort to enhance and better understand employee behavior, these traits can be used to better understand company culture.

### **Strong and Weak Organizational Culture**

Business managers demonstrate a strong company culture to affect employees' work attitude and performance because culture engages and motivates workers (Simoneaus & Stroud, 2014). When an organization has a strong organizational culture, its people share its aims and values, and new hires rapidly embrace these principles (Kotter & Heskett, 1992).

Strong organizational culture, according to Sharma and Good (2013), is a crucial element in boosting an organization's financial performance and profitability. A strong and healthy organizational culture is a component that can help improve organizational performance, according to Nwibere (2013). On the other hand, management with a poor or ineffective organizational culture may have an impact on production and profitability (Shahazad *et al.*, 2012). Employees struggle to identify the organization's values and decide the proper method of conducting business in the organization when there is a weak organizational culture (Childress, 2013). When the organizational culture is poor, the organization's survival is threatened because its members may act inconsistently with the management's priorities (Eaton & Kilby, 2015).

Establishing the organization's working culture and creating a set of guidelines and business practices are both part of the foundation work (Flamholtz & Randle, 2021). Customers and other stakeholders use the company's employees, culture, and work trends to distinguish it from competing companies (Cian & Cervai, 2014). Customers and other stakeholders may view and use organizational culture as a defining characteristic in differentiating between good and bad organizations (Childress, 2013).

Business managers replace formal rules and regulations in the organization with strong organizational culture (Denison, 1990). According to Schein (2010), building a set of norms and trends inside an organization mostly entails establishing a clear line of communication between employees and managers. Business managers can use the communication channel to foster open communication and a spirit of collaboration and teamwork among employees (Li & Zhao, 2015).

Once employees developed a sense of ownership and responsibility culture, their commitment to the organization significantly improves without close supervision (Nwibere, 2013). Business leaders who have a strong organizational culture use open and transparent communication to inspire staff and boost output and

performance throughout the company (Kohtamanki *et al.*, 2016; Senaji *et al.*, 2014). Employee participation and involvement in organizational operations are all examples of transparent communication in the workplace. Open communication among team members makes it simple for them to distribute pertinent information across the entire organization (Simoneax & Stroud, 2014).

When employees are participating in the organizational decision-making process, they may grow to feel a feeling of ownership and accountability (Englen *et al.*, 2014). Business leaders who value a healthy company culture urge their staff to take part in important decisions. Participation of the workforce in organizational decision-making is crucial for enhancing output and performance (Miguel, 2015).

To inspire people within the firm, the culture of the organization must be strong. The main factors influencing performance improvement in firms are motivated people (Simoneax & Stroud, 2014). Highly motivated people may perform better than unmotivated ones in the workplace, according to Schein (2010). According to Flamholtz and Randle (2011), motivated workers complete their everyday responsibilities quickly and effectively. Fiordelisi and Ricci (2014) found motivated employees as important factor to improve performance and achieve organizational goals.

### **Concept of Corporate Performance**

Corporate performance is commonly served as a dependent variable in most organizational studies yet it is still imprecise and loosely defined (Rodgers & Wrights, 1998). This is because corporate performance depends on how many stakeholders—who typically have competing interests—interpret it (Carton, 2004). Financial performance, market performance, and shareholder return were the main topics of early empirical investigations on the idea of corporate performance. However, measuring performance using these indicators was eventually challenged as they are not applicable to all organizations especially those that do not exist to maximize profits.

Moreover, financial performance doesn't cover other aspects of the organization. Kaplan and Norton (1992) created the Balance Score Card (BSC) to expand how performance of a firm should be assessed by measuring nonfinancial indicators such as customer satisfaction as well as level of learning and growth. This was done to address the shortcomings of focusing on financial performance to measure performance.

The Balance Score Card also identifies major stakeholder groups (Shareholders, employees and customers) and use objective indicators of performance in regard to each of them. This tool has been widely used especially in the private sector. However, there are challenges in applying BSC to the public service due to presence of multiple stakeholders. It therefore becomes difficult to determine which stakeholder to include and which to exclude. Therefore, a more appropriate tool is required for non-profit organization and especially the public service. This need was addressed by Anderson and Fred (1999) who developed a performance assessment tool for International Development Research Centre (IDRC) breaking down organizational performance into four key variables, effectiveness (degree to which an organizations activities meet customer expectation), efficiency (the degree to which an organization optimally utilizes resources), relevance (ability to adapt to changing environmental demand while satisfying the expectation of major stakeholders) and financial viability (a company's capacity to produce more resources than it consumes). Profitability is the best indicator of performance in the private sector, but in the public sector, effectiveness in using tax money and achieving stakeholder expectations are stronger indicators of performance (Mackie, 2008).

### **Measures of Corporate Performance**

#### **Profitability**

Profitability is very essential measure of corporate performance, which must be well thought out as no organization can grow and sustain its survival without attaining profitability. This enables the firm to plough part of its earnings back into the organization.

Profitability is measure by return on equity, return on assets, and return on investment. Asset management is measured by deliverable proceeds, total asset proceeds, and stock turnover (Asheghian, 2012). The most often used fiscal ratios for performance evaluation that are frequently correlated with profitability are the traditional financial metrics (Yalcin *et al.*, 2012).

#### **Market Share**

Market share is a market's percentage. A company's share of revenues over the entire market in which it operates is referred to. As the market for a good or service grows, many analyses view the maintenance or increase in market share as a sign of a company's competitiveness. Prices are cheap, which leads to an increase in market share. One of the key metrics that businesses use to gauge their performance against the competition is market share (Adeoye & Elegunde, 2012).

Gale (1972) discovered a favorable association between market share and profitability among studies that used market share. When the industry was highly concentrated or saw medium industry expansion, this association was substantially stronger; however, examples of rapid industry growth had no discernible impact. Market share measures a company's or a product brand's market share in comparison to its top rivals. The cash for that investment may be generated by cash cows, products with high relative shares in low growth market.

#### **Improved Customer Service**

Customer service goals should be aligned with organizational goal if not, time, money and energy will be channeled into the wrong funnels also being quite unlikely that the firm will provide best-in-business customer service. According to research, setting goals that are too low or high might negatively impact employees' motivation and level of commitment (Connellan & Zemke, 1993). There are internal and external clients in every organization.

It's crucial to not undervalue providing both customers with better services. However, providing high-quality services can improve an organization's capacity to serve external clients and increase their level of happiness. This serves to further emphasize that internal customer service refers to the capacity to provide services that satisfy the expectations and demands of an organization's employees for success in order to enable them to provide best-in-class services and excite customers in the marketplace (Azzolini & Schillaber 1993).

#### **Organizational Culture and Corporate Performance**

An ever-growing body of research demonstrates that there is a connection between an organization's culture and its financial success, and that this association between organizational culture and corporate performance has been established. According to Kotter and Heskett (1992), corporate culture significantly improves a firm's long-term financial performance. They discovered that companies with cultures that prioritized all three major managerial constituencies— customers and stockholders—as well as leadership from managers at all levels, performed vastly better than those that did not. They were also of the opinion that corporate culture was becoming more important in determining the success or failure of firms in the next decade. Denison's research of 34 large American firms found that companies with a participative culture reap a Return on Investment (ROI) that averages nearly twice as high as those in firms with less efficient culture (Denison, 1990).

Denison's work offers factual proof that an organization's culture and behavioral traits are closely related to its long- and short-term survival. Denison (1990) looked at the connection between company culture and performance once more. According to that study, organizational culture was defined using views of organizational practices and situations. He discovered that organizations with participatory cultures outperformed those with other types of cultures.

### **Involvement**

Denison affirmed that creating a good organizational culture depends on internal factors. Participation was identified by Hosseini and Hassanpour (2015) as a crucial component of a successful company culture. Participation includes open communication, leadership that prioritizes employees, and strong interpersonal ties inside the firm (Engelen *et al.*, 2014). Business managers who promote high employee involvement and member participation in significant organizational activities foster effective organizational cultures (O'Reilly *et al.*, 2014). When employees participate in organizational decision-making, they grow to feel a sense of loyalty, trust, and ownership for the company (Denison, 1990). The elements of a strong company culture include a sense of ownership and accountability. Trust, loyalty, and a sense of ownership are crucial components of employee motivation in a firm (Kotrba *et al.*, 2012). When employees participate in corporate decision-making, they take responsibility and accountability for their actions more seriously (Denison, 1990). The results of the study in the domain of organizational culture indicate a correlation between high levels of employee involvement in the decision-making process and performance (Hacker, 2015).

The efficacy of the corporate culture may be influenced by the degree of employee participation in decision-making processes (Denison, 1990). However, the organizational location may have an impact on how effective the corporate culture is. For instance, Engelen *et al.*, (2014) examined the association between organizational culture and business performance from a geographical location viewpoint using 643 participants from various German and Thai organizations. According to Engelen *et al.*, the organizational cultures in Thailand, as opposed to Germany, are more effective because of the high level of involvement.

### **Mission**

Managers define the organization's mission by giving each key component of the mission of the company a purpose and meaning in an effective corporate culture (Givens, 2012). The mission outlines the organization's aims and objectives,

which are used by members to manage the company's actions. It also includes a clear direction and vision (Mousavi *et al.*, 2015). Managers in an efficient corporate culture base their short- and long-term goals on the organization's mission and vision (Nongo & Ikyanyonl, 2012). Business managers use the business mission to give internal and external stakeholders the right guidance (Raza *et al.*, 2014).

Managers are responsible for coordinating corporate culture with their company's objective (Denison, 1990). Business managers consider it a difficult effort and a crucial obligation for them to ensure the success of the corporation to successfully match organizational culture with business mission (Easton & Kilby, 2015). To increase performance and decide the organization's future paths, managers in an effective corporate culture match the organization's mission with company priorities (Raza *et al.*, 2014). A positive correlation between the mission and business performance has been found through quantitative research in the field of organizational culture (Mousavi *et al.*, 2015).

## **THEORETICAL REVIEW**

The Theory of Open-Book Management:

The finest, highest standard, most efficient, heavenly profitable method to operate a business is to give every employee in the organization a voice in saying how the company is run and involve in the monetary and product, positive or negative, according to Jack Stack, (2003).

Open book management is describe as empowering all workers in an organization with needed understanding regarding the processes, appropriate training and power to make decision to which would assist them in managing a business, which invariably leads the organization to increase in corporate performance. The core of open book management is an organizational culture that discourages teamwork and going forward as a group to accomplish a goal.

One of the most active methods of managing an organization is this one. It necessitates maintaining complete Transparency with employees, sharing data, preparing staff to take on leadership roles, and providing financial accounts. Studies have shown that businesses expand more quickly and perform better when they communicate specific company information to their personnel.

Sensitive information is shared with employees by an organization, which improves employee-employer relations, fosters trust, raises employee morale, and ultimately improves performance. Companies that have a culture of displaying financial statement data to employees

and instilling in them the notion that every effort they make is being recognized in the company's overall performance consistently have strong corporate performance. The reason for this is because it helps with trust-building and helps businesses keep personnel.

When handled as company partners—who traditionally have access to financial data—rather than as employees, employees are more engaged and productive. A business "performs best when its personnel consider themselves as participants in the enterprise rather than as hired hands," according to the case (case, 1998 as cited in Pascarella, 1998). The strategy is to provide employees with all relevant financial information about the company so they can act more wisely in their capacity as employees. Included in this data are sales, profit, cost of products, cash flow, and expenses, among other things.

John Case of Inc. magazine created the term "open-book management" (OBM), and he started using it in 1993. The concept's most visible success has been achieved by Jack Stack and his team at SRC Holdings.

### **Empirical Review**

Four components of the organizational culture model were defined by Denison (1990): engagement, consistency, flexibility, and mission. The four components of the organizational culture model are crucial for creating and sustaining an effective organizational culture within the company (Kotiba *et al.*, 2012). Denison cited commitment and reliability as internal elements in creating a productive organizational culture. Business managers support high employee involvement and members of the organization taking part in significant organizational activities in an effective organizational culture (O'Reilly *et al.*, 2014). Employees gain a sense of ownership, trust, and loyalty for the company when they take part in decision-making processes (Denison, 2014). Members of the organization's value, beliefs, and symbols in the organization's effective organizational culture (Mousavi *et al.*, 2015). An effective organizational culture develops when individuals from various backgrounds work together to achieve a similar goal (Flamholty & Randle, 2011). The understanding and coordination of members' responsibilities in accordance with organizational ideals occurs when they share the organization's values and beliefs. According to Schein (2010), an organization may retain strong organizational culture and good communication when its members share the same values. Business managers create an effective communication in an organizational culture, which is critical to coordinating employee

activity and boosting participation in corporate decision-making (Givens, 2012). The collective behaviors of an organization's members create its culture. Without a collection of individuals, shared presumptions, and effective communication, effective organizational culture cannot exist (Schein, 2010; Sok, Blommel & Tromp, 2014).

According to research in the field of organizational culture, an organization's consistency is a good indicator of how effective its culture is (Givens, 2012). Givens (2012) concurred that one of the key elements in developing a powerful organizational culture and enhancing employee performance is consistency. According to Howeve, Nongo, and Ikyanyon (2012), an organization's level of consistency does not directly influence the dedication or productivity of its employees.

The capacity of business managers in an organization to perceive and react to the external settings is known as adaptability (Schein, 2010). Managers are enthusiastic and attentive to both internal and external variables in a good corporate culture. According to the adaptation principle, company managers can change the corporate culture as needed to accommodate changes. In response to competition from outside sources, the shift includes enhancing internal components and upgrading internal divisions and products (Mousavi *et al.*, 2015). An effective organizational culture involves a set of fundamental presumptions that the organization's members have formed, exposed, and planned around in order to address issues with external adaption (Cian & Cervai, 2014). Due to a variety of internal and external reasons, business managers frequently adapt to new situations within the organization. Employees must be capable of adapting, restructuring, and reinstating internal procedures, behaviors, and attitudes in response to pressures and forces from without (Denison, 1990). A crucial organizational culture component for fostering commercial performance is adaptability (O, Reilly *et al.*, 2014).

According to Mousavi *et al.*, (2015), adaptability and engagement principles have a direct impact on organizational success. Additionally, Mousavi *et al.*, pointed out that the indirect effects of consistency and adaptability, the other two organizational culture characteristics, on organizational performance. The existence of a beneficial association between flexibility and commitment in enhancing organizational performance was established by Nongo and Ikyanyon (2012). Mission and organizational performance is strongly correlated, according to quantitative study findings in the field of organizational culture (Givens, 2012). An essential

element of organizational performance and a source of competitive advantage is organizational culture.

### Summary of Reviews

The appropriate behavior inside an organization is established by the culture of that organization. This culture is made up of common beliefs and values that have been formed by leaders, communicated, and reinforced through a variety of means, ultimately influencing employee perceptions, behaviors, and comprehension.

The finest method employed by business managers to preserve a company's identity, integrity, profitability, and productivity was organizational culture (Childress, 2013). To increase performance and productivity, it is crucial to maintain a strong organizational culture (Eaton & Kiblbly, 2015). The Denison organizational culture model served as the study's conceptual foundation.

Productivity increases, company goals are supported, and business performance is enhanced are the three ways that culture directly influences performance. If they feel like they fit within the culture, people have favorable ties with their place of employment. People will remain committed to the company's overarching objectives. The aggregate efforts of all of the organization's members serve as the major model for the behavior and performance of the business. Deal and Kennedy (1982) assert that management is in charge of performance management.

Organizational culture provides a framework in which managers can implement motivational tools that influence how employees are comport. By involving all of the organization's members extremely deeply, a corporation with a strong organizational culture is far better able to increase performance.

### FINDINGS

The results of this study demonstrated how crucial the corporate group's core values approach is to its success. Customer satisfaction, employee empowerment, teamwork, company identity, honesty, quality, and excellence were the major components of the basic corporate values. The CEO of the corporate organization acknowledged that its most precious resource is its workforce. Poor cultural integration among corporate groups and a lack of an effective organizational culture have an impact on organizational performance and lower shareholder return. The well-being of society through self-regulatory corporate social responsibility was a core business value discovered.

### CONCLUSION

Managers in corporate settings face greater difficulties in creating an effective organizational culture, which is crucial for raising performance. For business managers in a corporate group, developing a successful culture within diversified enterprises presents more difficulties than it does for managers in a single company. One of the main reasons for the corporate group's subpar performance and productivity is the absence of an effective organizational culture. In order to increase performance and productivity inside the corporate organization, business managers must comprehend the significance of an effective organizational culture. The conventions that employees perceive and characterize as their work environments are included in organizational culture. These standards influence how members act and change to achieve goals in the organization. The interaction between employees and other stakeholders is referred to as organizational culture.

### Suggestion

The leadership of the corporate group regularly guided, mentored, and empowered staff to advance the most efficient, transparent, and performance-focused leadership model inside the corporate group. According to the study's conclusions, the CEO of that corporate group's clear perception, receptivity to the demands of the group, and excellent leadership were crucial elements in creating a successful organizational culture and upholding a consistency strategy inside the corporate group.

### RECOMMENDATIONS

Following were the study's recommendations:

- i. Managers in organizations should be aware of how culture affects overall performance.
- ii. Managers should use organizational culture to set their business apart from competitors.
- iii. Management should evaluate present communication practices and develop methods to improve efficient communication at all organizational levels, with a focus on creating messages that link employee performance with company values.
- iv. Managers and staff members should receive training on several key concepts for efficient performance.
- v. An organization's culture should take into account the norms that its members encounter and describe as their working environments.



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